

SALVO ENGRAVE :

Precision Identity for Your Surgical Instruments



Introducing **SALVO ENGRAVE.**

Salvo Engrave is the brainchild of Dr. Karnav Patel, Oral and Maxillofacial Surgeon and Entrepreneur, created with a vision to solve a very real problem faced by doctors every day.

As a visiting consultant across multiple clinics and hospitals, Dr. Patel personally experienced how often surgical instruments get mixed up, misplaced, or confused during surgeries. This not only leads to inconvenience but also risks inefficiency and loss of valuable instruments.

Born out of personal experiences, Salvo Engrave provides a simple yet powerful solution : **LASER ENGRAVING OF SURGICAL INSTRUMENTS AND STERILIZATION BOXES.** By personalizing instruments with names, hospital/clinic details, or logos, surgeons can now work with complete confidence, knowing their tools will always remain identifiable and organized.

Contact : +91 9328654556 / 9313161550 / 9512081747

Why Should Doctors Choose Laser Engraving on Surgical Instruments by SALVO Engrave?

As doctors, we invest in quality surgical instruments that support us in saving lives.

Yet, instruments often get misplaced, mixed up, or lost between multiple OTs, hospitals, and clinics.

Laser engraving by SALVO Engrave is the simplest, most professional way to protect your investment.

Benefits for Doctors :

1. Ownership & Identity :

Engraving your name, hospital/clinic name, or logo makes your instruments easily identifiable, reducing loss or mix-ups.

2. Professional Branding :

A neat laser-engraved logo or name elevates your practice image and shows patients and colleagues your commitment to excellence.

3. Easy Identification for Nurses and Newcomers :

Engraving makes instruments easily identifiable, helping newcomers, assistants, and nurses reduce confusion, learn faster, ensure correct usage, and work with greater confidence.

4. Deters Theft & Misplacement :

Instruments engraved with your details are far less likely to be stolen or wrongly claimed by others.

5. Permanent & Sterilization-Safe :

Unlike stickers or ink markers, laser engraving is permanent, precise, and unaffected by repeated sterilization cycles.

6. Organized Practice :

Helps in easy segregation of instruments between clinics, departments, or sets.

7. Affordable Investment :

A one-time engraving ensures long-term safety of costly instruments—saving doctors recurring replacement expenses.

8. Global Standard Practice :

Across the world, surgeons rely on instrument engraving for security and professional branding - now available in India with SALVO quality.

Our Services :

Instruments Covered Under Standard Pricing :

- ✓ Scalpel Handles
- ✓ Scissors
- ✓ Forceps
- ✓ Clamps
- ✓ Needle Holders
- ✓ Simple Retractors (Complex retractors will have customized pricing)
- ✓ Metallic Suction Tips

Special/custom pricing will apply for other instruments depending on size, material, and engraving complexity.

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1) **Text Engraving (Names & Numbers) :**

- Doctor's Name / Hospital Name / Department Code
- Instrument Numbering for easy tracking

Pricing (for general surgical instruments):

Same name on multiple instruments	:	<input type="checkbox"/> . 150 per instrument
Different names per instrument	:	<input type="checkbox"/> . 250 per instrument
Minimum Order Quantity	:	20 instruments per order

In case the quantity for engraving is below 20 instruments, customized rates will be applicable based on the requirement.

2) **Logo & Branding Engraving :**

- Clinic / Hospital Logo
- Professional Symbols (e.g., Tooth)

<u>Pricing (for general surgical instruments):</u>	<input type="checkbox"/> . 150 per instrument
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(.cdr file of the logo is needed .In case it is not available with one-time logo setup charge ☐500)

Minimum Order Quantity	:	20 instruments per order
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In case the quantity for engraving is below 20 instruments, customized rates will be applicable based on the requirement.

3) **Custom Designs :**

1. QR Codes (for inventory tracking)
2. Specialty-specific symbols
3. Personalized engravings

<u>Pricing</u>	:	Starting at <input type="checkbox"/> 250 per instrument
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(.cdr file of the logo is needed .In case it is not available with one-time logo setup charge ☐500)

Minimum Order Quantity	:	20 instruments per order
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In case the quantity for engraving is below 20 instruments, customized rates will be applicable based on the requirement.

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Premium Category : Specialty & Complex Instruments

For advanced surgical tools that require extra precision and time, engraving charges will be quoted based on size, surface, and complexity.

Examples include :

1. Endoscopic instruments
2. Laparoscopic instruments
3. Power tools & attachments
4. Complex retractors
5. Ortho & Neurosurgical sets

Pricing : Starting at ₹.400 per instrument (custom quotes provided after assessment)

Logos or QR codes on these instruments will have charges based on engraving complexity.

For complex instruments, Quote will be provided after proper review of the products is done.

Minimum Order Quantity : 10 instruments per order

In case the quantity for engraving is below 10 instruments, customized rates will be applicable based on the requirement.

4) Engraving on Sterilization Boxes :

Starting at ₹ 500 per box (custom quotes provided after assessment)

Minimum Order Quantity : 5 sterilization boxes per order

In case the quantity for engraving is below 5 instruments, customized rates will be applicable based on the requirement.

❖ **Bulk Volume discounts available – the more instruments, the lower the per-piece cost.**

❖ **College / Student discounts available for bulk orders**

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Payment Policy :

- ✓ 50 % Advance
- ✓ 50 % Before dispatch (Including Courier Charges)
- As part of our company policy to ensure smooth and transparent operations, we kindly request you to take note of the following:
- Upon placement of your order, a Proforma Invoice will be shared with you.
- You may proceed with the advance payment as per the terms mentioned in the payment policy attached here to confirm your order.
- NO CREDIT FACILITY AVAILABLE We request you not to ask for it.
- Once your order is ready for dispatch, you will be notified, and the final payment including courier charges based on the weight of the shipment will be mentioned in the Final Tax Invoice.
- We kindly request the remaining balance to be settled before dispatch.
- After full payment is received, dispatch details will be shared within 24 hours.

We sincerely appreciate your cooperation and look forward to serving you with the highest quality and care.

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Process Flow – Safe & Transparent Handling of Your Instruments

At SALVO Engrave, we understand that your instruments are your lifeline. That's why we've built a 100% transparent and secure process for engraving and handling:

STEP 1 : SECURE PACKING & COURIER BY CUSTOMER

- Doctors/Hospitals pack their instruments securely in a sturdy box.
- Kindly provide proper list of instruments sent to us along with the shipment.
- The list has to be signed by the sender.
- Instruments should be cleaned and sterilized before dispatch.
- Courier charges (both ways) are to be borne by the customer.

Ship the parcel to us at the address :

**Salvo Engrave ,
Altea Enterprises Private Limited,
24, Second Floor, Keshav Plaza,
Above UCO Bank,
Beside Aastha Petrol Pump,
Vijapur, Gujarat 384570
Contact : 9328654556 / 9313161550 / 9512081747**

We request you to send your instruments only to the above mentioned address.

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STEP 2 : SAFE RECEIPT & VIDEO VERIFICATION

As soon as your parcel is received, our team does a video recording of un-boxing.

THE VIDEO WILL CLEARLY SHOW :

- Courier package condition upon arrival.
- Quantity & type of instruments received.
- Any pre-existing damage (if present).

This video is securely stored for reference to avoid any discrepancy.

STEP 3 : PROFESSIONAL LASER ENGRAVING

- Instruments are engraved as per your confirmed instructions (text, logo, numbering, etc.).
 - .cdr file will be needed for logo
 - In case you don't have .cdr format - one-time logo charge ₹500 will be levied .
 - Each instrument is handled carefully to preserve its medical-grade finish.
 - Quality check is done to ensure engraving precision.
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STEP 4 : DISPATCH & VIDEO RECORDING BEFORE RETURN

- Before re-packing and dispatch, another video recording is done:
 - Each instrument is shown with engraving.
 - Final condition & count are verified.
 - Packing process is also recorded.
 - The parcel is shipped back through trusted courier partners.
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STEP 5 : DELIVERY TO CUSTOMER

You receive the engraved instruments securely at your doorstep.

With video evidence at both receiving and dispatch stages, you are assured of transparency and accuracy.

Why This Process is Flawless ?

- Full Transparency: Both receipt and dispatch are video-documented.
- Zero Discrepancy Policy: Protects both doctors and us from errors or disputes.
- Safe Courier Handling: Trusted partners for nationwide shipping.
- Peace of Mind: You always know your instruments are safe and accounted for.

At SALVO Engrave, your trust is our responsibility.

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WHY CHOOSE SALVO ENGRAVE ?

- ✓ Part of SALVO – a trusted healthcare brand serving 10,000+ professionals nationwide
- ✓ Precision laser engraving with medical-grade finish
- ✓ Permanent identity for your instruments – protects your investment

CONTACT US :

SALVO Engrave – A branch of SALVO (ALTEA ENTERPRISES PRIVATE LIMITED)
Serving doctors, clinics, and hospitals across India

Check our other products online at : www.salvoindia.com

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“SALVO Engrave – Because Your Instruments Deserve Your Name.”

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Terms & Conditions :

1. Courier Responsibility :

All products are to be shipped to and from Salvo Engrave through courier partners.

Courier charges are to be borne by the customer.

While we use reputed and reliable courier service providers, Salvo Engrave shall not be held responsible for any loss, delay, or damage occurring in transit.

2. Engraving Scope :

Standard rates apply to general surgical instruments (Scalpel Handles, Scissors, Forceps, Clamps, Needle Holders, Retractors, Metallic Suction Tips).

Special instruments or items outside the standard list will be charged separately, depending on size, material, and complexity.

3. Sterilization Boxes :

Engraving charges for sterilization boxes vary by size (small/medium/large) and will be communicated at the time of order.

4. Condition Transparency :

On receipt of instruments, a video recording will be made showing the quantity and condition of instruments received.

A similar video will be created during dispatch after engraving to ensure transparency and avoid discrepancies.

5. Turnaround Time (TAT) :

Standard TAT is 7–10 working days after receipt of instruments.

***Express engraving service is available at additional charges.**

6. Payments :

50% advance payment is required before engraving work begins.

Other 50% to be paid before dispatch including courier charges.

(Prices are exclusive of GST and applicable taxes.)

7. Disclaimer :

Engraving is a permanent process; once completed, it cannot be reversed or removed.

Salvo Engrave takes utmost care to ensure precision, but minor variations in depth or finish may occur due to the metal quality of instruments.

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DISCOUNT STRUCTURE

❖ **For Individual Practitioners :**

Quantity of Instruments	Discount Offered
1 – 20	No Discount
21 – 50	10 %
51 – 100	15 %
101 – 200	20 %
201 – 500	25 %
501 – 1000	30 %
Above 1000	40 %

❖ **Special Discounts for Students available :**

- Based on Quantity of Instruments (Valid with Student ID / College Letter)

